

BOOK #1 OF THE *IN THE DOOR* SERIES

GET IN THE DOOR

7 KEYS TO
MAXIMIZING
YOUR
CAREER
SEARCH

IMAGINE THE
POSSIBILITIES
THAT AWAIT
YOU ON THE
OTHER SIDE

JERRY T. MYERS, MBA, MPA

Get In The Door 7 Keys To Maximizing Your Career Search Book 1 Volume 1

Greig Wells,Jonathan Green



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Program Used by 600 000 Job Hunters You put hours and hours of hard work into your job search and the companies you ve contacted never call It s a story all too common in the fast paced highly competitive world of job hunting Nothing is more discouraging than sending one resum after another into the job hunting void Eventually you expect silence from the other end The Unwritten Rules of the Highly Effective Job Search was written so this never happens to you again These techniques developed by author Orville Pierson have been used successfully for ten years by Lee Hecht Harrison LHH the world s premier career services company Here Pierson provides you with the job search techniques that up to now have been limited to the LHH consultants he trains Orville Pierson has helped thousands of job hunters during his career taking note of the characteristics that have led to success as well as failure In The Unwritten Rules of the Highly Effective Job Search he supplies key information on how professional job search consultants structure the job search project so you can apply the same winning strategies to your own search You ll also be privy to inside information on how decision makers operate enabling you to get the inside track on job openings before they are announced This insider s guide covers every phase of the job search leading you step by step through the process of creating a clear cut plan essential to every job search Using the Pierson Method you ll learn how to Develop a Target List the key ingredient to every job search Measure your progress Create a core message about yourself that decision makers won t forget Present yourself in the best possible light to prospective employers Using these strategies Orville Pierson and LHH have helped 600 000 people land great new jobs Employ the Pierson Method in your hunt for employment and you ll soon be doing what you love in the company that s right for you

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Seven Simple Steps to Landing Your First Job Joseph Logan, 2011-01-24 Joseph Logan gives you a process for managing your job search getting the support you need and closing the deal for your first job *Unlocking the Door to Your Career* Patrick Ohalloran, Catherine Palmiere, 2010-08 Congratulations By opening this book you have taken the very important first step toward finding a job and taking charge of your life Our goal is to make the process of finding a job as simple and easy as possible Whatever your age or educational background you will find guidelines here to help you succeed You will be able to use the information and tips in this book to help you to obtain positive results This book will provide you with the knowledge and expert advice you need to Complete a self assessment worksheet Locate and explore employment opportunities Learn how to implement social networking in your job search Write professional award winning resumes which show your value Write cover letters that apply to specific positions Write an elevator speech and understand business etiquette Answer tough interview questions Complete pre interview checklists Complete post interview checklists Set goals and learn why time management will help achieve them Assess acceptable dress codes and professional attitudes Looking for a new job or trying to land your first one can be a scary thing As we write this book unemployment is high and the job market is soft This should not discourage you from putting your best foot forward There are thousands of companies in the

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More people than ever are applying for the same few jobs. Surfing job boards and submitting a dozen resumes a day just doesn't work. The 6 Reasons You'll Get the Job shows you exactly how to tailor your pitch and stand out from the crowd so that you get hired. Talent alone will not get you the job. The short list of candidates all have the ability to do the work so what makes the difference? Whether employers know it or not intuitively they are always looking for a candidate who meets or exceeds each of six qualities: Presentation, Ability, Dependability, Motivation, Attitude, Network. These qualities may sound familiar but you'll be surprised at how employers judge them. You'll discover how to promote these six qualities to your advantage so employers take notice. You'll also learn proven strategies for finding jobs in the Hidden Market while your competition is still waiting by the phone. By mastering a few simple often overlooked techniques you'll get noticed by the person who has the power to hire you now.

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